

## Technological University of Tajikistan, Tajikistan (TUT)

Business Modal Canvas of Technological University of Tajikistan`s EXTEND Center				
Key partners	Key activities	Value Proposition	Customer relationships	Customers segments
<ul style="list-style-type: none"> <li>✓ Ministry of Education and science</li> <li>✓ Ministry of industry and new technologies</li> <li>✓ Employees/companies</li> <li>✓ Extend partners</li> <li>✓ Local authorities</li> <li>✓ Ministry of Labor Migration and Employment</li> <li>✓ Professional development institute</li> </ul>	<ul style="list-style-type: none"> <li>✓ teaching</li> <li>✓ consulting</li> <li>✓ training</li> <li>✓ Evaluation of quality control</li> <li>✓ collaboration with other structure of TUT</li> <li>✓ SWOT-analyze of engineering Education</li> <li>✓ Designing of courses</li> <li>✓ research</li> <li>✓ coaching</li> <li>✓ curriculum development</li> </ul>	<ul style="list-style-type: none"> <li>✓ improving the skills of engineering pedagogical</li> <li>✓ Recognition</li> <li>✓ Unified Center</li> <li>✓ increase research opportunities and best get results</li> <li>✓ real practices in best center for students and teachers</li> <li>✓ New opportunity</li> </ul>	<ul style="list-style-type: none"> <li>✓ Providing access to information</li> <li>✓ Collaboration</li> <li>✓ Volunteering</li> <li>✓ Promotion and involving interested and motivated staff</li> </ul>	<ul style="list-style-type: none"> <li>✓ Teachers staff</li> <li>✓ Students</li> <li>✓ Private sector</li> <li>✓ researchers</li> <li>✓ partners</li> <li>✓ universities</li> </ul>
	<b>Key resources</b> <ul style="list-style-type: none"> <li>✓ Intellectual resources</li> <li>✓ Human resources</li> <li>✓ Equipment</li> <li>✓ scientific and methodical base of the university</li> <li>✓ information resources</li> <li>✓ financial resources</li> </ul>		<b>Channels</b> <ul style="list-style-type: none"> <li>✓ Website of TUT</li> <li>✓ Mass Media</li> <li>✓ Local IP TV "Marifat"</li> <li>✓ Social networks</li> <li>✓ Students network</li> <li>✓ Alumni Union</li> <li>✓ Conferences, trainings and seminars</li> <li>✓ Extend center graduates</li> <li>✓ Publishing</li> </ul>	

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Cost structure	Revenue Stream
<ul style="list-style-type: none"><li>✓ Fixed cost</li><li>✓ Variable costs</li><li>✓ software development</li><li>✓ equipping and maintaining the center</li><li>✓ staff costs</li><li>✓ opportunity cost</li></ul>	<ul style="list-style-type: none"><li>✓ Extend project funding</li><li>✓ Extend services</li><li>✓ Co-funding from University</li><li>✓ Patents</li><li>✓ Joint projects</li></ul>